# IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

In re: Chapter 11

FRANCHISE GROUP, INC., et al., Case No. 24-12480 (LSS)

Debtors.<sup>1</sup> (Jointly Administered)

Hearing Date: May 6, 2025 at 11:30 a.m. (ET)

Objection Deadline: April 10, 2025 at 4:00 p.m. (ET)

APPLICATION FOR ENTRY OF AN ORDER AUTHORIZING AND APPROVING THE RETENTION AND EMPLOYMENT OF BACK BAY MANAGEMENT CORPORATION AND ITS DIVISION, THE MICHEL-SHAKED GROUP, TO PROVIDE EXPERT WITNESS SERVICES EFFECTIVE AS OF MARCH 17, 2025

The Official Committee of Unsecured Creditors (the "Committee") of the above-captioned debtors and debtors-in-possession (collectively, the "Debtors") hereby files this application (the "Application") for entry of an order, substantially in the form attached hereto as **Exhibit A** (the "Proposed Order"), pursuant to sections 327(a) and 328(a) of title 11 of the United States

<sup>1</sup> 

The Debtors in these Chapter 11 Cases, along with the last four digits of their U.S. federal tax identification numbers, to the extent applicable, are Franchise Group, Inc. (1876), Freedom VCM Holdings, LLC (1225), Freedom VCM Interco Holdings, Inc. (2436), Freedom Receivables II, LLC (4066), Freedom VCM Receivables, Inc. (0028), Freedom VCM Interco, Inc. (3661), Freedom VCM, Inc. (3091), Franchise Group New Holdco, LLC (0444), American Freight FFO, LLC (5743), Franchise Group Acquisition TM, LLC (3068), Franchise Group Intermediate Holdco, LLC (1587), Franchise Group Intermediate L, LLC (9486), Franchise Group Newco Intermediate AF, LLC (8288), American Freight Group, LLC (2066), American Freight Holdings, LLC (8271), American Freight, LLC (5940), American Freight Management Company, LLC (1215), Franchise Group Intermediate S, LLC (5408), Franchise Group Newco S, LLC (1814), American Freight Franchising, LLC (1353), Home & Appliance Outlet, LLC (n/a), American Freight Outlet Stores, LLC (9573), American Freight Franchisor, LLC (2123), Franchise Group Intermediate B, LLC (7836), Buddy's Newco, LLC (5404), Buddy's Franchising and Licensing LLC (9968), Franchise Group Intermediate V, LLC (5958), Franchise Group Newco V, LLC (9746), Franchise Group Intermediate BHF, LLC (8260); Franchise Group Newco BHF, LLC (4123); Valor Acquisition, LLC (3490), Vitamin Shoppe Industries LLC (3785), Vitamin Shoppe Global, LLC (1168), Vitamin Shoppe Mariner, LLC (6298), Vitamin Shoppe Procurement Services, LLC (8021), Vitamin Shoppe Franchising, LLC (8271), Vitamin Shoppe Florida, LLC (6590), Betancourt Sports Nutrition, LLC (0470), Franchise Group Intermediate PSP, LLC (5965), Franchise Group Newco PSP, LLC (2323), PSP Midco, LLC (6507), Pet Supplies "Plus", LLC (5852), PSP Group, LLC (5944), PSP Service Newco, LLC (6414), WNW Franchising, LLC (9398), WNW Stores, LLC (n/a), PSP Stores, LLC (9049), PSP Franchising, LLC (4978), PSP Subco, LLC (6489), PSP Distribution, LLC (5242), Franchise Group Intermediate SL, LLC (2695), Franchise Group Newco SL, LLC (7697), and Educate, Inc. (5722). The Debtors' headquarters is located at 109 Innovation Court, Suite J, Delaware, Ohio 43015.

Code (the "Bankruptcy Code"), Rule 2014 of the Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rules"), and Rules 2014-1 and 2016(a) of the Local Rules of Bankruptcy Practice and Procedure of the United States Bankruptcy Court for the District of Delaware (the "Local Rules") authorizing and approving the of Back Bay Management Corporation and its division, The Michel-Shaked Group ("MSG"), to provide expert witness services, effective as of March 17, 2025 pursuant to the terms and conditions of the Engagement Letter (as defined below). In support of the Application, the Committee also files the *Declaration of Brad Orelowitz* (the "Orelowitz Declaration"), attached hereto as Exhibit B and incorporated herein by reference. In further support of the Application, the Committee respectfully represents as follows:

### **PRELIMINARY STATEMENT**

- 1. By this Application, the Committee seeks authority to retain MSG and its Managing Director, Brad Orelowitz ("Mr. Orelowitz"), to provide an expert valuation rebuttal report and testimony in connection with the hearing on (i) confirmation of the Debtors' *Fifth Amended Joint Chapter 11 Plan of Franchise Group and its Debtor Affiliates* (the "Plan") [Docket No. 996) and (ii) the Freedom Lender Group's *Motion for Allowance of a Superpriority Administrative Claim* (the "Adequate Protection Motion") [Docket No. 978]. The Committee also seeks to retain MSG and Mr. Orelowitz to provide such valuations, consulting services, reports, and testimony as may be necessary in connection with other proceedings in these cases.
- 2. On March 10, 2025, in accordance with this Court's *Order Approving Proposed Stipulated Scheduling Order* (the "Scheduling Order") [Docket No. 1086] and support of confirmation of the Plan, the Debtors served an expert valuation report of Christopher Grubb in which he valued the Debtors as of the Effective Date of the Plan. On the same day, also in accordance with the Scheduling Order, and in support of its Adequate Protection Motion, the

Freedom Lender Group served the expert report of Neil A. Augustine in which Mr. Augustine valued the Debtors as of November 3, 2024, the date on which the Debtors commenced their chapter 11 cases. Pursuant to the Scheduling Order, April 3, 2025 is the date by which any party in interest objecting to confirmation of the Plan or the Adequate Protection Motion must serve any rebuttal expert reports.

- 3. MSG is well-qualified to provide expert valuation witness services in a cost-effective, efficient, and timely manner. MSG and Mr. Orelowitz have extensive experience in the analysis of solvency, capital surplus, and valuation of public and privately-held businesses, including businesses that are complex. Moreover, the services that will be provided by MSG and Mr. Orelowitz will not duplicate the services that other professionals will be providing to the Committee in these chapter 11 cases.
- 4. Accordingly, the Committee seeks to retain MSG to (i) provide expert rebuttal reports and testimony to the extent that the Committee determines that such reports and testimony are necessary and (ii) provide such valuations, consulting services, reports, and testimony as may be necessary in connection with other proceedings in these cases.

### **JURISDICTION AND VENUE**

- 5. The Court has jurisdiction to consider the Application pursuant to 28 U.S.C. §§ 157 and 1334 and the *Amended Standing Order of Reference* from the United States District Court for the District of Delaware, dated February 29, 2012. This is a core proceeding under 28 U.S.C. § 157(b). Venue of these cases and the Application in this District is proper under 28 U.S.C. §§ 1408 and 1409.
- 6. The legal predicates for the relief requested herein are Bankruptcy Code sections 327(a) and 328(a), Bankruptcy Rule 2014, and Local Rules 2014-1 and 2016(a).

### RELIEF REQUESTED

7. By this Application, the Committee respectfully requests that the Court enter the Proposed Order, authorizing the retention and employment of MSG to provide expert witness services to the Committee, effective as March 17, 2025 pursuant to the terms and conditions of the Engagement Letter (defined below), subject to the limitations and modifications proposed herein and provided for in the Proposed Order. The facts and circumstances supporting this Application are set forth herein and in the Orelowitz Declaration.

### **Facts Specific to the Relief Requested**

### A. Qualifications

8. In light of the complexity of the Debtors' business, the Committee requires the services of a seasoned and experienced expert who can enable the Committee to adequately assess valuation issues and provide any required reports and testimony. MSG and Mr. Orelowitz are well-qualified to provide these expert services in a cost-effective, efficient, and timely manner. As noted above, MSG has extensive experience in the analysis of solvency, capital surplus, and valuation of public and privately-held businesses, including businesses that are complex organizations and the preparation of reports and testifying in connection therewith. For example, experts at MSG, including Mr. Orelowitz, have been engaged in numerous cases, including: Adelphia, AIG, American Chain Link Fence, Amyris, Belle Casinos, Bennett Funding Group, Caesars Entertainment, Careismatic, Chesapeake Energy, Chinos Holdings (J. Crew), Congoleum, Dragon Systems, Duro Industries, Enron, Flintkote, FoxMeyer, Gritstone bio, Halliburton, Hechinger, Home Insurance, Jones Truck Lines, Lernout & Hauspie, Lincoln North Partnership, M4 Environmental, Medley, Merry- Go-Round, MGM/UA Communications, Mirant, Morse Tool, Munford (d/b/a Majik Market), Neiman Marcus, Nine West, North Manchester Foundry, Payless ShoeSource (2017 and 2019), Polaroid, Quigly, Refco, Specialty Retail Shops

Holding Corp. (d/b/a ShopKo), Tailored Brands, Telecom Argentina, The Limited, Vencor, Ventas Realty, Vetta Sports, Wieboldt Stores, and World Bazaar. Accordingly, MSG is well-qualified to perform these services and assist the Committee in these Chapter 11 Cases.

- 9. As set forth in the Orelowitz Declaration, the Committee engaged MSG as their expert witness pursuant to the terms and conditions set forth in the engagement letter (the "Engagement Letter"), attached hereto as **Exhibit C**.<sup>2</sup>
- 10. MSG has indicated a desire and willingness to act in these Chapter 11 Cases to render the Professional Services (defined below) on the terms set forth in the Engagement Letter, as the same may be modified by the Proposed Order. Pursuant to the Engagement Letter and subject to the Court's entry of the Proposed Order, all services that MSG provides to the Committee will be: (a) at the request of the Committee; and (b) appropriately directed by the Committee so as to avoid duplication of efforts among the Committee's other professionals retained in these Chapter 11 Cases.

### B. <u>Scope of Services</u>

11. As requested by the Committee, and consistent with the terms of the Engagement Letter, MSG was asked to provide the following services (collectively, the "Professional Services"):

MSG agrees to consult with counsel for the Committee, and if requested by the Committee, provide one or more expert opinions and reports, and, if necessary, deposition and/or trial/hearing testimony in any litigation or contested matter regarding the valuation of the Debtors and/or certain of the Debtors', or affiliates of the Debtors' assets. Any opinions, and, if requested, report rendered will be based on methods and techniques that MSG considers appropriate under the circumstances.

All summaries herein are provided for convenience only and are qualified by reference to the Engagement Letter. To the extent that this Application and the terms of the Engagement Letter are inconsistent, the terms of the Engagement Letter shall control. Capitalized terms used but not otherwise defined in this Application shall have the meanings ascribed to such terms in the Engagement Letter.

Any opinions rendered shall represent the opinions of MSG based upon information and documents provided by Counsel and/or obtained in discovery, or upon such other sources as MSG considers appropriate.

- 12. If the Committee requests that MSG perform additional services not contemplated by the Engagement Letter, the Committee and MSG will agree mutually upon such services and fees in writing in advance, and if the additional services require an amendment to or statement of work with respect to the Engagement Letter, or entry into a separate engagement letter, the Committee shall file notice of such documents with the Court, together with a supplemental declaration if appropriate, in accordance with the Court's approval procedures and the terms of the Proposed Order. Provided that no objection is timely filed to the proposed services and agreements, MSG will continue to provide the requested services subject to any prior order entered by the Court on MSG's retention.
- 13. The services that MSG will provide to the Committee are necessary to enable the Committee to maximize value for their constituency. The services that MSG and Mr. Orelowitz will provide will not duplicate the services that other professionals will be providing to the Committee in these chapter 11 cases. Specifically, MSG will carry out unique functions and will use reasonable efforts to coordinate with the Committee's other retained professionals to avoid the unnecessary duplication of services.

### C. Professional Compensation

14. Pursuant to the terms and conditions of the Engagement Letter, and subject to the Court's approval, MSG is providing the Professional Services under an hourly fee arrangement. The current standard hourly rates of MSG personnel are as follows:

Name	Title	<b>Hourly Rate</b>
Brad Orelowitz, CPA	Managing Director	\$950.00
Paul Dionne	Director	\$750.00
	Managers	\$550.00 - \$650.00
	Senior Analysts	\$400.00 - \$600.00
	Analysts	\$275.00 - \$450.00
	Paraprofessionals	\$175.00

- 15. MSG will invoice the Committee for actual, reasonable, and necessary expenses incurred in providing the Professional Services during these Chapter 11 Cases.
- 16. As set forth in the Orelowitz Declaration, MSG will apply to the Court for allowances of compensation and reimbursement of expenses in accordance with applicable *U.S.* Trustee Guidelines for Reviewing Applications for Compensation and Reimbursement of Expenses Filed under 11 U.S.C. § 330 (collectively, the "Fee Guidelines"), the applicable provisions of the Bankruptcy Code, the Bankruptcy Rules, the Local Rules, and any other applicable orders of the Court, in accordance with the terms and conditions of the Engagement Letter.
- 17. Except as set forth in the Orelowitz Declaration, MSG has not agreed to share any compensation paid by the Committee with any non-affiliated or unrelated entity in accordance with section 504 of the Bankruptcy Code.
- 18. MSG has not received any payments from the Committee during the year prior to the Petition Date. The Committee does not have an advance retainer with MSG, and no advance retainer was in place during the 90 days immediately preceding the Petition Date. As of the Petition Date, the Committee did not owe any amounts to MSG.
- 19. The Committee understands that MSG hereafter intends to apply to the Court for allowances of compensation and reimbursement of expenses in accordance with the applicable provisions of the Bankruptcy Code, the Bankruptcy Rules, the Local Rules, and orders of this Court for all services performed and expenses incurred after the Petition Date.

20. The Committee, subject to the provisions of the Bankruptcy Code, the Bankruptcy Rules, the Local Rules, and further orders of this Court, proposes to pay MSG its customary hourly rates for services rendered that are in effect from time to time, as set forth above and in the Orelowitz Declaration, and to reimburse MSG according to its customary reimbursement policies, and the Committee submit(s) that such rates are reasonable.

### D. <u>Disinterestedness</u>

21. The Committee believes that MSG does not hold or represent any interest that is adverse to the Committee or the Debtors' estates and does not hold or represent any interest adverse to and has no connection with the Committee, the Debtors, their creditors or any party in interest herein in the matters upon which MSG is to be retained, except as set forth in the Orelowitz Declaration.

### **Basis for Relief**

- A. The Committee's Retention and Employment of MSG Is Appropriate Pursuant to Sections 327(a) and 328(a) of the Bankruptcy Code and Bankruptcy Rule 2014
  - 22. Section 327 (a) of the Bankruptcy Code provides, in relevant part, as follows:

Except as otherwise provided in this section, the trustee, with the court's approval, may employ one or more attorneys, accountants, appraisers, auctioneers, or other professional persons, that do not hold or represent an interest adverse to the estate, and that are disinterested persons, to represent or assist the trustee in carrying out the trustee's duties under this title.

11 U.S.C. § 327(a).

23. Section 328(a) of the Bankruptcy Code provides, in relevant part, as follows:

The trustee . . . with the court's approval, may employ or authorize the employment of a professional person under section 327 . . . of this title . . . on any reasonable terms and conditions of employment, including on a retainer, on an hourly basis, or on a contingent fee basis. Notwithstanding such terms and conditions, the court may allow compensation different from the compensation provided under such terms and conditions after the conclusion of such employment, if such terms and conditions prove to have

been improvident in light of developments not capable of being anticipated at the time of the fixing of such terms and conditions.

*Id.* at 328(a).

24. Bankruptcy Rule 2014 provides, in relevant part, as follows:

An order approving the employment of attorneys, accountants, appraisers, auctioneers, agents, or other professionals pursuant to § 327 . . . of the Code shall be made only on application of the trustee or committee.

Fed. R. Bankr. P. 2014.

- 25. As set forth above, the Committee has selected MSG to provide the Professional Services set forth in the Engagement Letter and described herein because MSG has extensive experience in the analysis of solvency, capital surplus, and valuation of public and privately-held businesses, including businesses that are complex organizations. Such experience will be useful to the Committee, and MSG has indicated a desire and willingness to act in these Chapter 11 Cases and to render the Professional Services to the Committee.
- 26. The Committee believe that the proposed compensation structure appropriately reflects the nature of the expert services that MSG will provide in connection with these Chapter 11 Cases and is consistent with, and typical of, arrangements that MSG and other similar firms enter into for comparable services for clients similar to the Committee, both in and out of chapter 11. MSG and the Committee also believe that the proposed compensation structure is reasonable and at market rates, and the terms and conditions of employment should be approved by the Court under section 328(a) of the Bankruptcy Code in light of: (a) industry practice; (b) market rates charged for comparable services both in and out of the chapter 11 context; (c) MSG professionals' substantial experience with respect to the Professional Services; and (d) the nature and scope of work to be performed by MSG in connection with these Chapter 11 Cases.
  - 27. Furthermore, the Committee submit that the expert services provided by MSG are

critical to the success of these Chapter 11 Cases.

### B. Retroactive Relief is Warranted

28. Employment of MSG effective as of March 17, 2025 is warranted under the circumstances of these Chapter 11 Cases. At the Committee's request, MSG began providing the requested Professional Services in anticipation that its requested retention would be approved effective as of March 17, 2025. MSG has worked diligently to complete its thorough disinterestedness review process in support of this Application, taking all necessary steps to prepare and file this Application.

### **NOTICE**

29. Notice of the Application will be given to the following parties or their counsel: (i) the Debtors; (ii) the Office of the U.S. Trustee for the District of Delaware; and (iii) any party that requests service pursuant to Bankruptcy Rule 2002. The Committee submits that, in light of the nature of the relief requested and the circumstances surrounding the Chapter 11 Cases, no other or further notice is required or necessary.

### **NO PRIOR REQUEST**

30. No prior request for the relief sought herein has been made to this or any other Court.

WHEREFORE, the Committee requests that the Court enter the order (the "Order") annexed hereto as Exhibit A, granting the relief requested herein and such other and further relief as the Court deems just and proper.

Dated: March 27, 2025 THE OFFICIAL COMMITTEE OF

UNSECURED CREDITORS OF

FRANCHISE GROUP, INC., ET AL.

By: /s/ David G. Byrnes

David G. Byrnes

Authorized Representative

NNN REIT, LP (fka National Retail Properties), acting solely in its capacity as Co-Chair of the Official Committee of Unsecured Creditors of Franchise

Group, Inc., et al.

# EXHIBIT A

**Proposed Order** 

# IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

	Ref. Docket No
Debtors. <sup>1</sup>	(Jointly Administered)
FRANCHISE GROUP, INC., et al.,	Case No. 24-12480 (LSS)
In re:	Chapter 11

# ORDER AUTHORIZING AND APPROVING THE RETENTION AND EMPLOYMENT OF BACK BAY MANAGEMENT CORPORATION AND ITS DIVISION, THE MICHEL-SHAKED GROUP, TO PROVIDE EXPERT WITNESS SERVICES EFFECTIVE AS OF MARCH 17, 2025

This matter came before the Court on the Application for Entry of an Order Authorizing and Approving the Employment of Back Bay Management Corporation and Its Division, the Michel-Shaked Group, to Provide Expert Witness Services to the Official Committee of Unsecured Creditors Effective as of March 17, 2025 (the "Application")<sup>2</sup> and the Declaration of Brad

The Debtors in these Chapter 11 Cases, along with the last four digits of their U.S. federal tax identification numbers, to the extent applicable, are Franchise Group, Inc. (1876), Freedom VCM Holdings, LLC (1225), Freedom VCM Interco Holdings, Inc. (2436), Freedom Receivables II, LLC (4066), Freedom VCM Receivables, Inc. (0028), Freedom VCM Interco, Inc. (3661), Freedom VCM, Inc. (3091), Franchise Group New Holdco, LLC (0444), American Freight FFO, LLC (5743), Franchise Group Acquisition TM, LLC (3068), Franchise Group Intermediate Holdco, LLC (1587), Franchise Group Intermediate L, LLC (9486), Franchise Group Newco Intermediate AF, LLC (8288), American Freight Group, LLC (2066), American Freight Holdings, LLC (8271), American Freight, LLC (5940), American Freight Management Company, LLC (1215), Franchise Group Intermediate S, LLC (5408), Franchise Group Newco S, LLC (1814), American Freight Franchising, LLC (1353), Home & Appliance Outlet, LLC (n/a), American Freight Outlet Stores, LLC (9573), American Freight Franchisor, LLC (2123), Franchise Group Intermediate B, LLC (7836), Buddy's Newco, LLC (5404), Buddy's Franchising and Licensing LLC (9968), Franchise Group Intermediate V, LLC (5958), Franchise Group Newco V, LLC (9746), Franchise Group Intermediate BHF, LLC (8260); Franchise Group Newco BHF, LLC (4123); Valor Acquisition, LLC (3490), Vitamin Shoppe Industries LLC (3785), Vitamin Shoppe Global, LLC (1168), Vitamin Shoppe Mariner, LLC (6298), Vitamin Shoppe Procurement Services, LLC (8021), Vitamin Shoppe Franchising, LLC (8271), Vitamin Shoppe Florida, LLC (6590), Betancourt Sports Nutrition, LLC (0470), Franchise Group Intermediate PSP, LLC (5965), Franchise Group Newco PSP, LLC (2323), PSP Midco, LLC (6507), Pet Supplies "Plus", LLC (5852), PSP Group, LLC (5944), PSP Service Newco, LLC (6414), WNW Franchising, LLC (9398), WNW Stores, LLC (n/a), PSP Stores, LLC (9049), PSP Franchising, LLC (4978), PSP Subco, LLC (6489), PSP Distribution, LLC (5242), Franchise Group Intermediate SL, LLC (2695), Franchise Group Newco SL, LLC (7697), and Educate, Inc. (5722). The Debtors' headquarters is located at 109 Innovation Court, Suite J, Delaware, Ohio 43015.

<sup>&</sup>lt;sup>2</sup> Capitalized terms not otherwise defined herein shall have the meanings and definitions ascribed to such terms in the Application.

Orelowitz filed in support of the Application (the "Orelowitz Declaration") both filed by the Official Committee of Unsecured Creditors (the "Committee") of the above-captioned debtors and debtors-in-possession, pursuant to sections 327(a) and 328(a) of Title 11 of the United States Code (the "Bankruptcy Code"), Rule 2014 of the Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rules"), and Rule 2014-1 of the Local Rules of Bankruptcy Practice and Procedure of the United States Bankruptcy Court for the District of Delaware (the "Local Rules"); and the Court having jurisdiction to consider the Application and the relief requested therein in accordance with 28 U.S.C. § 1334; and consideration of the Application and the relief requested therein being a core proceeding pursuant to 28 U.S.C. § 157(b); and venue being proper before this Court pursuant to 28 U.S.C. §§ 1408 and 1409; and due and proper notice of the Application having been provided, and it appearing that no other or further notice need be provided; and it appearing to the Court that the said Application should be approved, it is, therefore, ORDERED that:

- 1. The Application is granted as set forth herein.
- 2. Pursuant to sections 327(a) and 328(a) of the Bankruptcy Code, Bankruptcy Rule 2014, and Local Rule 2014-1, the Committee is authorized to employ and retain MSG as expert witness for the Committee effective as of March 17, 2025.
- 3. MSG shall apply for compensation for professional services rendered and reimbursement of expenses reasonably and actually incurred in connection with the Debtors' cases as set forth in the Application and in compliance with sections 330 and 331 of the Bankruptcy Code, Bankruptcy Rule 2016, the Local Rules, and any other applicable procedures and orders of this Court.
- 4. Notwithstanding anything to the contrary in the Application or the Orelowitz Declaration, MSG shall not seek reimbursement of any fees or costs arising from the

defense of any of MSG's fee applications in these chapter 11 cases.

- 5. MSG shall provide ten (10) business days' notice of any rate increases to the Committee, the United States Trustee, and the Debtors before any increases in the rates set forth in the Application are implemented, and shall file a supplemental declaration setting forth any such increases. The Committee, the Debtors, the United States Trustee, and all parties in interest retain all rights to object to any rate increase on all grounds including but not limited to the reasonableness standard provided for in section 330 of the Bankruptcy Code, and the Court retains the right to review any rate increase pursuant to section 330 of the Bankruptcy Code.
- 6. The Committee and MSG are authorized and empowered to take all actions necessary to implement the relief granted in this Order.
- 7. The Court shall retain jurisdiction to hear and determine all matters arising from the implementation of this Order.

# EXHIBIT B

**Declaration of Brad Orelowitz** 

# IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

In re:	Chapter 11
FRANCHISE GROUP, INC., et al.,	Case No. 24-12480 (LSS)
Debtors. <sup>1</sup>	(Jointly Administered)

DECLARATION OF BRAD ORELOWITZ IN SUPPORT OF APPLICATION FOR ENTRY OF AN ORDER AUTHORIZING AND APPROVING THE EMPLOYMENT OF BACK BAY MANAGEMENT CORPORATION AND ITS DIVISION, THE MICHEL-SHAKED GROUP, TO PROVIDE EXPERT WITNESS SERVICES EFFECTIVE AS OF MARCH 17, 2025

- I, Brad Orelowitz, declare under penalty of perjury pursuant to 28 U.S.C. § 1746 and pursuant to Rules 2014(a) and 2016(b) of the Federal Rules of Bankruptcy Procedure and Rule 2014-1 of the Local Rules as follows:
- 1. I am a Managing Director of Back Bay Management Corporation and its division,
  The Michel-Shaked Group ("MSG"), and am authorized to make this declaration (this

The Debtors in these Chapter 11 Cases, along with the last four digits of their U.S. federal tax identification numbers, to the extent applicable, are Franchise Group, Inc. (1876), Freedom VCM Holdings, LLC (1225), Freedom VCM Interco Holdings, Inc. (2436), Freedom Receivables II, LLC (4066), Freedom VCM Receivables, Inc. (0028), Freedom VCM Interco, Inc. (3661), Freedom VCM, Inc. (3091), Franchise Group New Holdco, LLC (0444), American Freight FFO, LLC (5743), Franchise Group Acquisition TM, LLC (3068), Franchise Group Intermediate Holdco, LLC (1587), Franchise Group Intermediate L, LLC (9486), Franchise Group Newco Intermediate AF, LLC (8288), American Freight Group, LLC (2066), American Freight Holdings, LLC (8271), American Freight, LLC (5940), American Freight Management Company, LLC (1215), Franchise Group Intermediate S, LLC (5408), Franchise Group Newco S, LLC (1814), American Freight Franchising, LLC (1353), Home & Appliance Outlet, LLC (n/a), American Freight Outlet Stores, LLC (9573), American Freight Franchisor, LLC (2123), Franchise Group Intermediate B, LLC (7836), Buddy's Newco, LLC (5404), Buddy's Franchising and Licensing LLC (9968), Franchise Group Intermediate V, LLC (5958), Franchise Group Newco V, LLC (9746), Franchise Group Intermediate BHF, LLC (8260); Franchise Group Newco BHF, LLC (4123); Valor Acquisition, LLC (3490), Vitamin Shoppe Industries LLC (3785), Vitamin Shoppe Global, LLC (1168), Vitamin Shoppe Mariner, LLC (6298), Vitamin Shoppe Procurement Services, LLC (8021), Vitamin Shoppe Franchising, LLC (8271), Vitamin Shoppe Florida, LLC (6590), Betancourt Sports Nutrition, LLC (0470), Franchise Group Intermediate PSP, LLC (5965), Franchise Group Newco PSP, LLC (2323), PSP Midco, LLC (6507), Pet Supplies "Plus", LLC (5852), PSP Group, LLC (5944), PSP Service Newco, LLC (6414), WNW Franchising, LLC (9398), WNW Stores, LLC (n/a), PSP Stores, LLC (9049), PSP Franchising, LLC (4978), PSP Subco, LLC (6489), PSP Distribution, LLC (5242), Franchise Group Intermediate SL, LLC (2695), Franchise Group Newco SL, LLC (7697), and Educate, Inc. (5722). The Debtors' headquarters is located at 109 Innovation Court, Suite J, Delaware, Ohio 43015.

"Declaration") on behalf of MSG in support of the Application of the Official Committee of Unsecured Creditors for Entry of an Order Authorizing the Retention and Employment of Back Bay Management Corporation and its Division, The Michel-Shaked Group, as Expert Witness Effective as of March 17, 2025, filed contemporaneously herewith (the "Application").<sup>2</sup>

2. Unless otherwise stated, all facts set forth in this Declaration are based upon my personal knowledge or derived from business records that have been reviewed by me and prepared or reviewed by others under my supervision and direction. To the extent that any information disclosed herein requires amendment, modification, or supplementation as additional information becomes available, a supplemental declaration will be submitted to this Court.

### **Qualifications**

3. MSG is well-qualified to provide the contracted-for services in a cost-effective, efficient, and timely manner. MSG has extensive experience in the analysis of solvency, capital surplus, and valuation of public and privately-held businesses, including businesses that are complex, international organizations and the preparation of expert reports and testifying in connection therewith. For example, experts at MSG have been engaged in numerous cases, including: Adelphia, AIG, American Chain Link Fence, Amyris, Belle Casinos, Bennett Funding Group, Caesars Entertainment, Careismatic, Chesapeake Energy, Chinos Holdings (J. Crew), Congoleum, Dragon Systems, Duro Industries, Enron, Flintkote, FoxMeyer, Gritstone, bio, Halliburton, Hechinger, Home Insurance, Jones Truck Lines, Lernout & Hauspie, Lincoln North Partnership, M4 Environmental, Medley, Merry-Go-Round, MGM/UA Communications, Mirant,

<sup>&</sup>lt;sup>2</sup> Capitalized terms used in this Declaration but not otherwise defined herein shall have the meanings ascribed to such terms in the Application. The summary of terms or conditions of the Engagement Letter provided in this Declaration is for the Court's convenience and to the extent that any such summary conflicts with the actual terms or conditions of the Engagement Letter, the actual terms and conditions of the Engagement Letter shall control, as the same may be limited or modified by an order of the Court.

Morse Tool, Munford (d/b/a Majik Market), Neiman Marcus, Nine West, North Manchester Foundry, Payless ShoeSource (2017 and 2019), Polaroid, Quigly, Refco, Specialty Retail Shops Holding Corp. (d/b/a ShopKo), Tailored Brands, Telecom Argentina, The Limited, Vencor, Ventas Realty, Vetta Sports, Wieboldt Stores, and World Bazaar. Accordingly, MSG is well-qualified to perform these services and assist the Committee in these Chapter 11 Cases.

### **Disinterestedness**

- 4. In connection with its proposed retention by the Committee, MSG undertook searches to determine, and to disclose, whether MSG is or has been engaged by, or has other relationships with, the Debtors or the other individuals or entities that the Debtors identified as being potential parties in interest in these Chapter 11 Cases (the "Potential Parties in Interest"), whose specific names were provided to the Committee and MSG by the Debtors, set forth on Schedule 1 attached hereto. A listing of the Potential Parties in Interest with such connections to MSG is attached hereto as Schedule 2.
- 5. Furthermore, through reasonable inquiry, I do not believe that any of the persons who are expected to provide the Professional Services to the Committee pursuant to the Engagement Letter have any known relation to the United States Bankruptcy Judges for the District of Delaware or the U.S. Trustee for Region 3 or those employed by the Office of the U.S. Trustee for Region 3, District of Delaware.
- 6. The above searches resulted in the disclosures set forth herein and on <u>Schedule 2</u>. Accordingly, subject to the statements made in this Declaration, to the best of my knowledge, information, and belief, based on the searches and queries described above, I believe that MSG is a "disinterested person" as that term is defined in section 101(14) of the Bankruptcy Code, as modified by section 1107(b) of the Bankruptcy Code, in that neither MSG nor any person expected to provide the Professional Services to the Committee pursuant to the Engagement Letter: (a) is a

creditor, an equity security holder, or an insider of the Debtors; (b) is or was, within two years before the Petition Date, a director, officer, or employee of the Debtors; and (c) has an interest materially adverse to an interest of the Debtors' estates or of any class of creditors or equity security holders, by reason of a direct or indirect relationship to, connection with, or interest in, the Debtors or for any other reason. Accordingly, I believe that MSG is eligible for retention by the Committee.

### **Scope of Services**

7. Subject to further order of the Court, and as set forth more fully in the Engagement Letter outlined herein, in consideration for the compensation contemplated therein, MSG will render the following services, (the "<u>Professional Services</u>"), which are performed at the Committee's request, as agreed to by MSG and consistent with and pursuant to the terms and conditions of the Engagement Letter:

MSG agrees to consult with counsel for the Committee, and if requested by the Committee, provide one or more expert opinions and reports, and, if necessary, deposition and/or trial/hearing testimony in any litigation or contested matter regarding the valuation of the Debtors and/or certain of the Debtors', or affiliates of the Debtors' assets. Any opinions, and, if requested, report rendered will be based on methods and techniques that MSG considers appropriate under the circumstances.

Any opinions rendered shall represent the opinions of MSG based upon information and documents provided by Counsel and/or obtained in discovery, or upon such other sources as MSG considers appropriate.

8. Should the Committee request that MSG perform additional services not contemplated by the Engagement Letter, the Committee and MSG will agree mutually upon such services and fees in writing in advance of the provision of such services. In the event that the additional services require an amendment to or statement of work with respect to the Engagement Letter, or entry into a separate engagement letter, I understand that the Committee shall file notice of such documents with the Court, together with a supplemental declaration if appropriate, in

accordance with the Court's approval procedures and the terms of the Proposed Order. Provided that no objection is timely filed to the proposed services and agreements, MSG will continue to provide the requested services subject to any prior order entered by the Court on MSG's retention.

- 9. Subject to MSG's compliance with applicable professional standards in performing the contracted-for services, MSG shall cooperate with the Committee to avoid unnecessary duplication of services provided by MSG and any of the Committee's other retained professionals in these Chapter 11 Cases.
- 10. At the Committee's request, MSG began providing services to the Committee prior to the filing of the Application in anticipation that its retention would be approved retroactive to March 17, 2025. MSG believes that the circumstances warrant retroactive approval.

### **Professional Compensation**

11. Pursuant to the terms and conditions of the Engagement Letter, and subject to the Court's approval, MSG is providing the Professional Services under an hourly fee arrangement. The current standard hourly rates of MSG personnel are as follows:

Name	Title	Rate/hr
Brad Orelowitz, CPA	Managing Director	\$950.00
Paul Dionne	Director	\$750.00
	Managers	\$550.00 - \$650.00
	Senior Analysts	\$400.00 - \$600.00
	Analysts	\$275.00 - \$450.00
	Paraprofessional	\$175.00

- 12. MSG will invoice the Committee for actual, reasonable, and necessary expenses incurred in providing the Professional Services during these Chapter 11 Cases.
- 13. MSG's retention by the Committee is conditioned upon its ability to be retained in accordance with its customary terms and conditions of engagement, including the proposed compensation arrangements set forth in the Engagement Letter. MSG believes that the Fee and Expense Structure in the Engagement Letter is consistent with, and typical of, compensation

arrangements charged by professional services firms of similar caliber and experience for engagements of similar size and complexity, both in and out of bankruptcy. MSG further believes that the Fee and Expense Structure is market-based and reasonable considering MSG's knowledge and experience.

- 14. MSG has not received any payments from the Committee during the year prior to the Petition Date. The Committee does not have an advance retainer with MSG, and no advance retainer was in place during the 90 days immediately preceding the Petition Date.
- 15. MSG hereafter intends to apply to the Court for allowances of compensation and reimbursement of expenses in accordance with the applicable provisions of the Bankruptcy Code, the Bankruptcy Rules, the Local Rules, and orders of this Court for all services performed and expenses incurred after the Petition Date.
- 16. The terms and conditions of the Engagement Letter were negotiated at arm's length and reflect the parties' mutual agreement as to the substantial efforts that will be required by this engagement.

Case 24-12480-LSS Doc 1189 Filed 03/27/25 Page 23 of 39

17. MSG has received no promises regarding compensation in these Chapter 11 Cases

other than in accordance with the Bankruptcy Code and as set forth in this Declaration. MSG has

no agreement with any non-affiliated or unrelated entity to share any compensation earned in these

Chapter 11 Cases.

Pursuant to 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing is true

and correct.

Dated: March 27, 2025

By: <u>/s/ Brad Orelowitz</u>

Brad Orelowitz

Managing Director

Back Bay Management Corporation and its division, The Michel-Shaked

Group

Schedule 1

**Entity List** 

### <u>Franchise Group, Inc.</u> Parties In Interest List

# Debtor Entities & Related Subsidiaries

American Freight FFO, LLC American Freight Franchising, LLC American Freight Franchisor, LLC American Freight Group, LLC American Freight Holdings, LLC

American Freight Management Company,

LLC

American Freight Outlet Stores, LLC

American Freight, LLC B. Riley Receivables II, LLC Betancourt Sports Nutrition, LLC

Buddy's Franchising and Licensing LLC

Buddy's New Co, LLC

Educate, Inc.

Franchise Group Acquisition TM, LLC Franchise Group Intermediate AF, LLC

Franchise Group Intermediate B, LLC Franchise Group Intermediate BHF LLC

Franchise Group Intermediate Holdco, LLC

Franchise Group Intermediate L, LLC

Franchise Group Intermediate PSP, LLC

Franchise Group Intermediate S, LLC

Franchise Group Intermediate SL, LLC

Franchise Group Intermediate V, LLC

Franchise Group New Holdco, LLC

Franchise Group Newco BHF, LLC Franchise Group Newco PSP, LLC

Franchise Group Newco S, LLC

Franchise Group Newco SL, LLC

Franchise Group Newco V, LLC

Franchise Group, Inc.

Freedom VCM Holdings, LLC

Freedom VCM Interco Holdings, Inc.

Freedom VCM Interco, Inc. Freedom VCM Receivables, Inc.

Freedom VCM, Inc.

Home & Appliance Outlet LLC

Pet Supplies "Plus", LLC PSP Distribution, LLC PSP Franchising, LLC PSP Group, LLC PSP Midco, LLC

PSP Service Newco, LLC

PSP Stores, LLC (Ohio)

PSP Subco, LLC

Valor Acquisition, LLC

Vitamin Shoppe Florida, LLC

Vitamin Shoppe Franchising, LLC

Vitamin Shoppe Global, LLC

Vitamin Shoppe Industries LLC

Vitamin Shoppe Mariner, LLC

Vitamin Shoppe Procurement Services, LLC

W.S. Badcock Corporation WNW Franchising, LLC

WNW Stores, LLC

### 5% or Greater Equity Holders

B. Riley Private Shares 2023-2 QP, LLC

B. Riley Securities, Inc.

BRF Investments, LLC

Brian Kahn and Lauren Kahn Joint Tenants

by Entirety

Vintage Opportunity Partners, L.P.

#### **Directors and Officers**

Aaron Granger

Alissa Ahlman

Andrew Kaminsky

Andrew Laudato

Andrew M. Laurence

Anthony Block-Belmonte

Brian Hoke

Bryant R. Riley

Chris Meyer

Christopher Rowland Daniel McNamara

Eric Seeton

Jacob Jones

Jeff Van Orden

Jeffrey Seghi

Jemma Lawrance

John Hartmann

Kenneth Miles Tedder

Lee Wright

Michael Bennett

Mike Gray

Muriel Gonzalez

Neal Panza

Norman McLeod

Peter Corsa

Philip Etter

Teresa Orth

Tiffany McMillan-McWaters

Todd Arden

**Todd Evans** 

### **Administrative and Collateral Agents**

Alter Domus (US) LLC

JPMorgan Chase Bank, N.A.

### Significant Suppliers and Vendors

A TEAM SALES LLC

Affordable Furniture Mfg Inc

Alani Nutrition

American Agco (ADMC) Animal Supply Co Lone Star Animal Supply Co Wholesome Ashley Furniture Industries Inc

Brodnax Printing Company I, LLC dba

Brodnax 21c Printers

California Pet Partners LLC

Capstone Nutrition

**CRAMCO** 

Crown Mark Imports Inc

DAS LABS LLC

Elytus Ltd

Enterprise FM Trust

Flexport

Florida State Games Inc.

Garden of Life Generis Tek Inc GHOST, LLC.

Gorilla Mind

KFM247 LTD

KITH FURNITURE

Korber Supply Chain US, Inc.

LUMISOURCE, LLC

Marcone Appliance Parts Company

Mars Petcare

Media Works, Ltd.

Merrick Pet Foods Inc

Meta Platforms, Inc.

MMXXI Investments LLC

Nutrivo, LLC

ODP BUSINESS SOLUTIONS, LLC

(OFFICE DEPOT)

One Stop Facilities Maintenance Corp

Optimum Nutrition

Origin

Peak Living

Phillips Lansing Facility

Planitretail LLC

Prime Hydration LLC

**PRO-FORM LABORATORIES** 

QUEST NUTRITION, LLC

Raw Sport Supplement Company

REDCON 1

Royal Canin

Ryse Up Sports Nutrition LLC

Seaboard International Forest Products LLC

Sealy Mattress Company SEMINOLE FURNITURE STEVE SILVER COMPANY

Uber Freight US LLC

Velosio LLC

VITALITY WORKS, INC

**WEX BANK** 

### **Top Unsecured Creditors (as of**

10.10.24)

ALBANY INDUSTRIES INC

Alphia Inc

Aquatic & Reptile - Central Garden & Pet

Arizona Nutritional Supplement

Assurant Inc.

Champion Petfoods USA Climatic Home Products COYOTE LOGISTICS DELTA FURNITURE Earth Animal Ventures

EHPLABS LLC

Elanco US Inc

**ELEMENTS INTERNATIONAL GROUP** 

LLC

EMA Electrolux/Frigidaire Force Factor Brands LLC

**GE** Appliances

GE General Electric-Haier US Appliance

**GOOGLE** 

Hartz Mountain - VMX Hill's Pet Nutrition Kong Company

Living Style (Singapore) Pte. Limited

Lowes Companies Inc M I Industries Inc

Madix Inc

Midwestern Pet Foods

Muebles Briss S.A. De C.V.(Marby) Natural Balance Pet Foods Inc Nestle Purina Petcare Company

Open Farm Inc
Order Groove Inc
O'Rourke Bros., Inc.
O'Rourke Sales Company
PEAK LIVING, INC.

Phillips Feed and Pet Supply Premier Nutrition Company, LLC Radio Systems Corporation

SEALY MATTRESS MANUFACTURING

**COMPANY** 

Simmons Pet Food Inc

SOLSTICE SLEEP COMPANY Spectrum Brands Pet LLC

STANDARD FURNITURE MFG CO INC

Stella and Chewys LLC Surest/UnitedHealthcare Inc.

Titanic Furniture

Transform Holdco LLC (3PL)

UPS (Ocean Freight) Vitamin Well USA LLC Wellness Pet LLC

Weruva International Inc

Whirlpool

ZINATEX IMPORTS, INC

**Landlords & Lessors** 

103rd STREET 6024, LLC 1210 Morena West LLC 1230 Zion, LLC 1700 Eubank, LLC 1997 GRP Limited Partnership 2151 Highland Partners, LLC 2885 Gender Road, LLC

30X30 34th Street Lubbock Partners,

LLC

3200 HWY 13, LLC

4100 Tomlynn Street-Rebkee, LLC and Tomlynn Street-Fountainhead, LLC 4116 OBT Investments, LLC

425 Broadway RE Holdings LLC & 431

Broadway RE Holdings LLC

4801 Washtenaw LLC

5737-5848 North Elizabeth Street

Holdings, LLC 6001 Powerline, LLC

65 Holmes Investment Partners LLC

6588 LLC

7000 S May Ave, LLC 801 South Ft. Hood, LLC

900-71, LLC

A. Roland Kimbrell Trust

Acorn Ridge Properties LLC, JDM Capital, LLC, MO Partners LLC, Confluence Investment LLC Afreight Holdings, LLC

AJDC 2, LLC

Albany Plaza Shopping Center LLC

Alisan LLC and Roseff LLC

All American Association, LLC and

Yvonne Keff Allentex, LP

Amerco Real Estate Company

AMG Properties Inc. Amplify Credit Union Anderson Plaza, LLC

Arch Village Management Realty LLC

Ares Holdings, L.L.C. Arizona Mills Mall, LLC

AR-Park Shopping Center, LLC and JSP-Park Shopping Center, LLC Atlanta Industrial TT, LLC

B.J. McCord D/B/A McCord Business

Center

B33 Broadview Village LLC

Baldwin Gardens, Inc.

Bane Holdings of Tallahassee, LLC

Banner Partners, LLC Bardstown S.C., LLC BC Airport, LLC Bell-51st, LLC Belt 98, Inc.

Berryessa Plaza LLC BG Plaza, LLC

Boatlanding Development Co., Inc.

Bostick Development, L.C. BRC Hendersonville, LLC

BRE Mariner Venice Shopping Center

LLC

BRE Retail NP Festival Centre Owner

LLC

Brierwood Village LLC Brighton Landmark, LLC Brixmor Holdings 8 SPE, LLC

Brixmor SPE 5 LLC Brixton Rogue, LLC

Brookhill V Acquisition, LLC

Brooksville Commercial Properties, LLC

and Oak Tree Lane, LLC Brown Deer Mall, LLC Bruce Howe Trust

BSW/DMW Properties LLC Cafaro Leasing Company, LTD.

Candler RD Plaza GA LLC Cedar Golden Triangle, LLC

Centerpoint 550, LLC Centerview Plaza, LLC

Central Mall Port Arthur Realty Holding,

LLC

Certified Capital, LP, Horowitz Holdings, LLC, Asset Acquisitions,

LLC, and 3610 Partners, GP

CETA Group Limited Partnership Chapel Hills Realty LLC, Chapel Hills CH LLC, and Chapel Hills Nassim LLC Charleigh Davis and TCCB Properties Chicago Title & Trust Company, As Trustee Under Trust Agreement Dated

1086065

Chillicothe Shopping Center, LP Chris McCarty Company, LLC Cielo Paso Las Tiendas, L.P.

10/10/1984 and Known as Trust No.

Circle City Property Group Inc. Citimark Charleston, LLC CJM Limited Liability Limited

Partnership

Clear Creek Brothers - CV, LLC

Clear Lake Center, L.P. Clendenin Partners CLPF-Essex Green, LLC

Cobblestone Square Company, Ltd. ColFin 2015-2 Industrial Owner, LLC

Colony Mills Enterprises, LLC Combined Properties Limited

Partnership

Commercial Properties Associates, LLP Concord Retail Investment Group, LLC

Core MR Westview, LLC Costco-Innovel Owner LLC Costco-Innovel Properties LLC Creekstone/Juban I, LLC Crossing Point LLC

Crossroads Centre II, LLC Crossroads Plaza, LLC

Crossroads Sunset Holdings, LLC Cuyahoga Investments, LLC

CWP/Arlington LLC D3 New Albany, LLC

Daniel G. Kamin Wadsworth Enterprises

Daniel P. Hagaman

Danville Riverside Partners, LLC

Daytona Commons, LLC DCT Presidents Drive LLC DDR Carolina Pavilion LP

Dennis R. Phillips Revocable Trust

Derby Improvements, LLC

DES 2015, LLC and CJCM, LLC-Series

CV505

Dixie Manor, LLC

Donna M. Rainwater & Larry J.

Rainwater

Donna Rainwater Reece, Larry J.

Rainwater, R. Bryan Whitmire and Karla

J. Whitmire

Douglas C. Foyt and Trailers for Sale or

Rent. Inc.

Dyn Sycamore Investments, L.L.C.

E & L Investments LLC

E.W. Thompson, Inc. Eagle Water, LLC

Eagle-North Hills Shopping Centre LP Eastlake Edison LLC and Eastlake

Milford LLC

Economy Square, Inc.

Ellis Chai LLC Esue LLC

Ethan Conrad Properties, Inc. Excel Realty Partners, L.P.

ExchangeRight Value-Add Portfolio 2

Master Lessee, LLC

F.M.K., LLC

Fairview Heights Realty, LLC and

Fairview Nassim LLC

Fall River Shopping Center North, LLC

Faye Gross

Fiddler's Run, LLC Fivel Family, LLC Fox Jr. Development Inc.

Franklin Mills Associates Limited

Partnership

Franklin Towne Plaza LLC Frayer Enterprises, LLC

Fredric Singer

Front Street Kansas City, LLC

FSC West Covina, LLC FSH Galleria Plaza, LLC G&I X Industrial IN LLC Gamble Brothers, LLC

Gary Mehan, DBA G.M. Properties Gateway Retail Partner III, LLC

Gateway South, LLC #1

GBUZZ, LLC GCP Boom, LLC Giuffre IV, LLC

GKI Industrial Dallas, LLC Glendale Galleria Center, LLC GLL BVK Properties, L.P.

Gosula Holdings Ltd.

Gravois Bluffs East 8-A, LLC Greater Orlando Aviation Authority

Greenfield Plaza LLC

Greenlight Development, LLC

GRH Goodyear LLC, Gaston Holdings LLC, and MRH Venture Capital LLC

Gridley Square Property, LLC

GS Centennial LLC Gulson Retail LLC Halltown Farms, LLC

Hankins Real Estate Partnership

Hart & Hart Corp. Henry Fine Trust

Hidden Hill Road Associates, LLC High Cotton Palisades, LLC, High

Cotton Shoals, LLC and Pharo Palisades

I, LLC

Himaloy Taylor LLC

HM Peachtree Corners I LLC Hogan Holdings 56, LLC

HV Center LLC, HV Center TIC 1 LLC,

and HV Center TIC 2 LLC

IH 35 LOOP 340 INVESTORS, LTD.

IH-10 Hayden, Ltd. Indian Trail Square, LLC

Inland Commercial Real Estate Services

LLC

Innovation Realty IN, LLC

Integra CRE, LLC

IRC Park Center Plaza, L.L.C.

Ireland Corner, LLC

Isador Schreiber & Associates, LLC J & F Gainesville Properties, LLC J&L Development Company, LLC

Jackson Street Group, LLC

Jeffnan U.S.A. Inc. JHG Properties, LLC JMK5 Winchester, LLC JMW Hebron, LLC

Joe Amato East End Centre, LP JRF Texas Properties, LLC JSM Land Group, LLC

Kelley Commercial Realty, LLC and

Stephanie D. Kelley

Keyser Oak Investors, LLC

KGI Military LLC Kin Properties Inc.

Kings Mountain Investments Kingsport Green AC Managing

Company, LLC Kinsman Investors Kitty Wells, Inc. KMD, LLC

KRG Houston Royal Oaks Village II,

LLC

KRG Plaza Green, LLC

L.W. Miller Holding Company Laurie Industries, Inc., Kinpark

Associates and Fundamentals Company LAWRENCE F. KOLB & CATHERINE

M. KOLB, TRUSTEES OF THE LAWRENCE F. KOLB AND

CATHERINE M. KOLB JLRT U/A/D APRIL 12, 2018 and 2233 & 2235 MO

BLVD, LLC

LBD Properties, LLC

LCRF, LLC

LDC Silvertree, LLC Leland J3, LLC

Leveraged Holdings, L.L.C.

Lexington 2770, LLC

Lichtefeld Development Trust Lidl US Operations, LLC

Lincoln Associates

LIT-ENVP Limited Partnership

LoLo Enterprises, LLC

Lovell 2.5, LLC

LU Candlers Station Holdings, LLC

Lynch Butler M3 Ventures, LLC Macon Center, LLC

Malco T.I.C.

Mall at Potomac Mills, LLC Marathon Management, LLC

Marc NaperW LLC and NaperW, LLC

MarketFair North, LLC

McRae Mortgage & Investments, LLC

Meditrina Properties, LLC

Melvin C. McClung, Trustee of the Tommie Louise McClung Family Trust

Menard, Inc.
Merchant 33 LLC

Merchant's Investors, LLC

Meredith, Inc.

Midwest Commercial Funding, LLC Missouri Boulevard Investment

Company, LLC

Mobile Highway 4500, LLC

Mojack Holdings, LLC

Mongia Capital Michigan, LLC

Moon Village, LLC Morningside Plaza, L.P.

MR Stealth LLC

Muenchens Unlimited, LLC NDF III MJ Crossing, LLC New Bern Development LLC New Plaza Management, LLC Newport Crossing Investors, LLC

Niagara Falls 778, LLC

North County Columbia Realty, LLC Northern McFadden Limited Partnership

Northside Village Conyers, LLC Northtowne Center Investors, LLC

Oak Forest Group, LTD Okee Realty Associates, LLC

Old Orchard, LLC One Home Realty, Inc. One Land Company, LLC One Oak Investments, LLC

Osborne Properties Limited Partnership

Oxford Street Huntsville P & S Axelrod, L.L.C. P&H Investments, LLC Pacifica Muskegon, LLC Parker-Anderson, LLC Parkway Mall, LLC

PCRIF Spring Park Holdings, LLC

Pensacola Corners LLC

PFIILP - Parr Boulevard, LLC

Pilchers Summit Limited Partnership

Pinellas Park Square, LLC Piqua Investment Partners, LLC PK II El Camino North L.P.

Plaza North Shopping Center, LLC

Polk County Partners, LLC

Port St. Lucie Plaza I, II, III, LLC Prattville Partners, Limited Partnership Prologis Targeted U.S. Logistics Fund,

L.P.

Pullman Square Associates Rainbow Investment Co.

Randall M. Schulz

Ravi Randal Investment Group, LLC

RE Pecan, LLC

Realty Income Corporation

Regions Bank as Trustee of the Thomas

H. Willings Jr. Family Trust Repwest Insurance Company

Richard Briggs and John Nathan Briggs, as Trustees of the Stephanie R. Briggs Irrevocable Trust dated October 15,

2009; and Stephanie R. Briggs and John

Nathan Briggs, as Trustees of the Richard M. Briggs Irrevocable Trust

dated October 15, 2009 Ridgewater Commerce LLC

Rini Realty Company
River Oaks Properties, Ltd.
Riverdale Center North, LLC
Riverplace Shopping Center, LLC

Rock N Roll Development, LLC

Rockhill Center, LLC Rodi Road 501, LLC

Rogers Commercial Properties, LLC

Rose & Rose, LLC

RPI Ridgmar Town Square, Ltd.

**RRG LLC** 

Sabatine BK Development, LLC Saia Family Limited Partnership

Sarabara Corp.

Sav 15000 Abercorn, LLC

Sears Authorized Hometown Stores,

LLC

SEK 7753, LLC

Shrewsbury Village Limited Partnership

Sissel Juliano

SJN Realty Holdings, LLC

Slidell Athletic Club Property, L.L.C. Somera Road - Athens Georgia II, LLC

South Tulsa Storage, LLC Southern Hills Center, Ltd. Southgate Properties, LLC

Southtown Plaza Realty LLC and

Southtown Nassim LLC

Southview Dothan Investors, LLC

Space For Lease of Tennessee

State Road 4201, LLC Stature High Ridge, LLC Sterling Equities II, LLC

Stewart & Hamilton Properties, LLC

Stone Mountain Square Shopping

Center, LLC

SVR Investments, LLC SW 17th Street 1010, LLC Sylvan Park Apartments, LLC T.B.R. Property Group, LLC T18 Investments, LLC Tanglewood Venture, LLC

TB Garrett Creek, LLC TBF Group Battle Creek, LLC

TCP Enterprise Parkway, LLC

Tejas Center, LTD. Tenalok, LLC

Texas Main Street, LLC The Collins Investment Trust TKC CCXXXIX, LLC

TKG Colerain Towne Center, LLC TKG Cranston Development, L.L.C. TKG Fairhaven Commons, LLC TLP 4782 Muhlhauser LLC

Tops Holding, LLC

Town Real Estate Enterprises, LLC Tucson Speedway Square, LLC Tumon Bay Resort & Spa, LLC

Turfway Baceline, LLC

Two by Two Properties, LLC

Tycer Heirs Separate Property, LLC University Realty Associates, LLC

**US** Investments

Victory River Square, LLC Vishal Kalmia Plaza, LLC W.H. Warehouse, L.L.C.

Wal-Austin, LLC

Warner Robins Perlmix, LLC Watson Village Retail, LLC

Waverly Plaza Shopping Center, Inc.

West County Investors, LLC

Weston SCIP 2 LLC Westphal Leasing, LLC

Westside Village Shopping Center of

Rome, Inc.

WFD Investments, L.L.C.

White Lane, LLC

Whitehall Crossing D, LLC William Shane Courtney Woodcrest Akers, LLC Woodforest Mini-City Partners, LP and JLCM Partners, LP, TIC Wylds 1708, LLC YEK #9, LLC York Realty Investment, LLC

## **Significant Counterparties to Material**

### **Agreements**

**CAPTURIS** 

Engie Resources LLC

### **Significant Litigation Matters**

Charles Knight Health Advocate

Gale et al [Class Action]

Joseph F Gazzo III Matthew Giffuni

Quadre Investment Advisors LLC Buddy's Mac Holdings, LLC

### **Professionals**

AlixPartners LLP

Davis Polk & Wardwell LLP

Deloitte & Touche LLP Ducera Partners LLC

Ernst & Young Evercore LP

Foley & Lardner LLP

Gordon Rees Scully Mansukhani, LLP Gordon Brothers Asset Advisors, LLC

Grant Thornton LLP

Guggenheim Securities, LLC Hilco Merchant Resources, LLC

Hilco Real Estate, LLC Holland & Knight, LLP

Kroll Restructuring Administration LLC

Landis Rath & Cobb LLP Latham & Watkins LLP Lazard Group LLC

M3 Advisory Partners, LP

Morris, Nichols, Arsht & Tunnell LLP

Paul Hastings LLP

Paul, Weiss, Rifkind, Whaton &

Garrison LLP

Petrillo Klein & Boxer LLP

Porter Wright Morris & Arthur LLP

Ryan, LLC

Sheppard Mullin Richter & Hampton

LLP

Troutman Pepper Hamilton Sanders LLP

White & Case LLP

Willkie Farr & Gallagher LLP

Young Conaway Stargatt & Taylor, LLP

### **Other Parties**

BCDC Portfolio Owners LLC

BCHQ Owner LLC

National Retail Properties, LP

### **DE** - Judges

Chan, Ashely M.

Dorsey, John T.

Goldblatt, Craig T.

Horan, Thomas M.

Owens, Karen B.

Shannon, Brendan L.

Silverstein, Laurie Selber

Stickles, J. Kate

Walrath, Mary F.

### **DE – Office of the United States**

### **Trustee**

Andrew R. Vara

Benjamin Hackman

Christine Green

Diane Giordano

Dion Wynn

Edith A. Serrano

Elizabeth Thomas

Fang Bu

Hannah M. McCollum

Holly Dice

James R. O'Malley

Jane Leamy

Jonathan Lipshie

Jonathan Nyaku

Joseph Cudia

Joseph McMahon

Lauren Attix

Linda Casey

Linda Richenderfer

Malcolm M. Bates

Michael Girello

Nyanquoi Jones Richard Schepacarter Rosa Sierra-Fox

Shakima L. Dortch Timothy J. Fox, Jr.

### **Schedule 2**

### **Identified Connections**

Party	Connection Role
AlixPartners LLP	MSG was engaged in cases involving
	AlixPartners. These engagements are unrelated
	to the Debtors and these Chapter 11 cases.
Davis Polk & Wardwell LLP	Davis Polk & Wardwell LLP is a former client
	of MSG. This relationship is unrelated to the
	Debtors and these Chapter 11 cases.
Ernst & Young	MSG was engaged in cases involving Ernst &
-	Young. These engagements are unrelated to the
	Debtors and these Chapter 11 cases.
Guggenheim Securities, LLC	MSG was engaged in cases involving
	Guggenheim Securities, LLC. These
	engagements are unrelated to the Debtors and
	these Chapter 11 cases.
Holland & Knight, LLP	Holland & Knight, LLP is a former client of
	MSG. This relationship is unrelated to the
	Debtors and these Chapter 11 cases.
JPMorgan Chase Bank	MSG was engaged in cases involving JPMorgan
	Chase Bank. These engagements were unrelated
	to the Debtors and these Chapter 11 cases.
	Additionally, employees at MSG have a banking
	relationship with JPMorgan Chase Bank.
Latham & Watkins LLP	Latham & Watkins LLP is a former client of
	MSG. This relationship is unrelated to the
	Debtors and these Chapter 11 cases.
Lazard Group LLC	MSG was engaged in cases involving Lazard
	Group LLC. These engagements are unrelated to
	the Debtors and these Chapter 11 cases.
The Honorable Karen B. Owens, United States	An employee of MSG was on a panel with Judge
Bankruptcy Judge, District of Delaware	Owens at a conference. This panel was unrelated
	to the Debtors and these Chapter 11 cases.
Paul Hastings LLP	MSG was engaged in cases involving Paul
	Hastings LLP. These engagements are unrelated
	to the Debtors and these Chapter 11 cases.
Paul, Weiss, Rifkind, Whaton & Garrison LLP	MSG was engaged in cases involving Paul,
	Weiss, Rifkind, Whaton & Garrison LLP. These
	engagements are unrelated to the Debtors and
D (D D')	these Chapter 11 cases.
Bryant R. Riley	MSG was engaged in cases involving Bryant R.
	Riley. These engagements were unrelated to the
White 0 Com LLD	Debtors and these Chapter 11 cases.
White & Case LLP	White & Case LLP is a former client of MSG.
	This relationship is unrelated to the Debtors and
Will; E 0 0 11 1 11 E	these Chapter 11 cases.
Willkie Farr & Gallagher LLP	Willkie Farr & Gallagher LLP is a former client
	of MSG. This relationship is unrelated to the
	Debtors and these Chapter 11 cases

# EXHIBIT C

**Engagement Letter** 

# THE MICHEL-SHAKED GROUP

2 PARK PLAZA, SUITE 500, BOSTON, MA 02116 TEL 617 426 4455 FAX 617 426 6555 www.michel-shaked.com

March 20, 2025

Alan J. Kornfeld Pachulski Stang Ziehl & Jones LLP 10100 Santa Monica Boulevard, 13<sup>th</sup> Floor Los Angeles, CA 90067

Re: In re Franchise Group, Inc. et al.; Case No. 24-12480 (JTD)

Dear Mr. Kornfeld:

This letter, when fully executed, will constitute an engagement agreement ("Agreement") between Back Bay Management Corporation and its division, The Michel-Shaked Group ("BBM Corp./MSG"), and Pachulski Stang Ziehl & Jones LLP ("Counsel"), as legal advisors to the Official Committee of Unsecured Creditors (the "Committee") of Franchise Group, Inc. ("FRG") and its related affiliates (collectively, the "Debtors") in the bankruptcy cases pending in the United States Bankruptcy Court for the District of Delaware (the "Bankruptcy Court") upon the terms and conditions set forth below.

1. <u>Scope of Engagement</u>: BBM Corp./MSG agrees to consult with you and, if requested by the Committee, provide one or more expert opinions and reports, and, if necessary, deposition and/or trial/hearing testimony in any litigation or contested matter regarding the valuation the Debtors and/or certain of the Debtors', or certain affiliates of the Debtors' assets. Any opinions, and, if requested, report rendered will be based on methods and techniques that BBM Corp./MSG considers appropriate under the circumstances.

Any opinions rendered shall represent the opinions of BBM Corp./MSG based upon information and documents provided by Counsel and/or obtained in discovery, or upon such other sources as BBM Corp./MSG considers appropriate.

2. <u>Fees</u>: Time charges per hour are as follows:

In re Franchise Group, Inc. March 20, 2025 Page 2

Name	Title	Rate/hr
Brad Orelowitz, CPA	Managing Director	\$950
Paul Dionne	Director	\$750
	Managers	\$550 - \$650
	Senior Analysts	\$400 - \$600
	Analysts	\$275 - \$450
	Paraprofessional	\$175

Out-of-pocket expenses are in addition to the time charges. BBM Corp./MSG periodically reviews and changes its billing rate structure. The hourly rates set forth herein are subject to periodic change by BBM Corp./MSG. In the event a change of rate occurs during the course of this engagement, those changes will be discussed with Counsel prior to their enactment.

Payment of BBM Corp./MSG's fees and expenses shall be subject to payment by the Debtors and allowance by the Bankruptcy Court, on an interim and final basis (as applicable), in accordance with the Bankruptcy Code, the Federal Rules of Bankruptcy Procedure, the Local Rules of Bankruptcy Practice and Procedure of the United States Bankruptcy Court for the District of Delaware, and any applicable orders in these bankruptcy cases governing the compensation of estate professionals.

- 3. <u>Corporate Obligation</u>: The obligations of BBM Corp./MSG are solely corporate obligations, and no officer, director, employee, agent, shareholder or controlling person shall be subject to any personal liability whatsoever to any person, nor will any such claim be asserted by or on behalf of any other party to this Agreement or any person relying on the opinions rendered. Any such officer, director, employee, agent, shareholder or controlling person shall be entitled to recover all legal fees incurred in enforcing this provision.
- 4. <u>Conflicts</u>: BBM Corp./MSG is not aware of any situations that appear to represent potential or actual conflicts of interest. However, should any such matters arise, BBM Corp./MSG will bring them to your attention promptly, and we will use reasonable efforts to learn of any potential conflicts.
- 5. <u>Choice of Law, Release, and Dispute Resolution</u>: This Agreement shall be governed by the laws of Delaware, and any disputes arising out of or related to this engagement will be subject to the exclusive jurisdiction of the United States Bankruptcy Court for the District of Delaware.

*In re Franchise Group, Inc.* March 20, 2025 Page 3

- 6. Marketing Rights: Upon the completion of BBM Corp./MSG's involvement, Counsel hereby grants BBM Corp./MSG the right to use its name in conjunction with this matter for regular, on-going marketing purposes that BBM Corp./MSG conducts.
- 7. <u>Term</u>: BBM Corp./MSG's obligation to perform services pursuant to this Agreement will terminate upon the earlier of 30 days' written notice by either party or the settlement of, or final judgment or order with respect to, the matters described herein. Termination will not affect the Debtors' obligation to pay for services performed and expenses incurred by BBM Corp./MSG on or before the effective date of termination, subject to Bankruptcy Court approval.
- 8. Miscellaneous: This Agreement may be executed in counterpart originals. Electronic mail and facsimile copies of this agreement will be considered as originals for all purposes.

Dated: 3/20/2025

We trust that the foregoing terms and provisions are agreeable to you, and request that you sign and return the enclosed copy of this Agreement to BBM Corp./MSG.

Sincerely,

BACK BAY MANAGEMENT CORPORATION and its division THE MICHEL-SHAKED GROUP

By

Brad Orelowitz Managing Director

The foregoing has been read, understood and approved, and the undersigned does hereby agree to retain Back Bay Management Corporation and its division The Michel-Shaked Group upon the terms and provisions contained herein.

### Case 24-12480-LSS Doc 1189 Filed 03/27/25 Page 39 of 39

In re Franchise Group, Inc. March 20, 2025 Page 4

PACHULSKI STANG ZIEHL & JONES LLP, as counsel and authorized representatives of the Committee.

By	/S/Alan J. Kornfeld	Dated:	3/20/2025	
Ū	Alan J. Kornfeld	-		
	Partner			